



BERRY FINANCIAL GROUP, INC.  
NEWSLETTER  
MARCH 2019

# A Confident Financial Future

- Thursday, March 14..... Mr. P’s Bistro in Southport, NC (6:00 PM)
- Wednesday, March 20..... Ruth’s Chris Steak House in Myrtle Beach, SC (6:00 PM)
- Tuesday, March 26..... Ruth’s Chris Steak House in Myrtle Beach, SC (6:00 PM)
- Thursday, March 28..... Ruth’s Chris Steak House in Myrtle Beach, SC (6:00 PM)
- Tuesday, April 2 ..... Ruth’s Chris Steak House in Myrtle Beach, SC (6:00 PM)
- Tuesday, April 9 ..... Ruth’s Chris Steak House in Myrtle Beach, SC (6:00 PM)
- Thursday, April 11 ..... Ruth’s Chris Steak House in Myrtle Beach, SC (6:00 PM)
- Wednesday, April 17..... Ruth’s Chris Steak House in Myrtle Beach, SC (6:00 PM)

**Invitations to the above seminars are distributed by a direct mail marketing firm in Florida. If you receive one, please do not call the RSVP number provided on the invitation.**

**Clients and their spouses are invited to attend these functions; however, we do ask that you bring someone with you who is at or nearing retirement age and has never heard Richard’s presentation.**

**When registering for one of these seminars, please contact our home office at 1-888-774-6181. By calling us directly, you are assured top priority for seating at these workshops.**



**2019 Client Appreciation - Saturday, November 9  
SAVE THE DATE**



## Richard's Corner

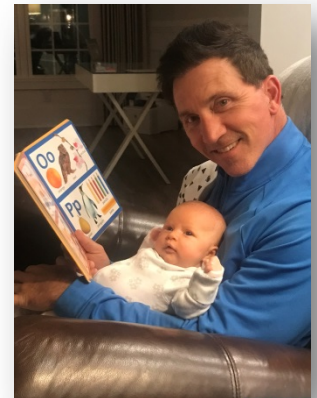
### Living in the Present

My word for last year was “present” – to be fully engaged in the moment at hand God has blessed me to experience and not to be distracted by the past or the unknown future. Now that I am a grandparent, that word “present” means even more to me. I want to soak in every minute of Caroline who is now 3 months old. Deuteronomy 5:9-10 says, “...punishing the children for the sin of the parents (and grandparents) to the third and fourth generation of those who hate me, but showing love to a thousand generations of those who love me and keep my commandments.” I want my legacy to be that my children, my grandchildren, and those who know me will be shown love for thousands of generations to come because of the time I spent with them in the present showing them the love our Heavenly Father gives to me. What an awesome opportunity to mold a grandchild's life!

One of my favorite times spent with my children when they were young and now with Caroline is reading books. **The Wall Street Journal** on Sat/Sun Jan 19-20 recently published an article I would like to share with you entitled *The Secret Power of the Children's Picture Book*. When I read to Caroline, a marvel is occurring inside her developing brain which includes the sound of my voice, the warmth of my nearness, and crucially too, the sight of illustrations that stay still and allow her to gaze at will. In the 1<sup>st</sup> year of life, Caroline's brain will double in size! In the 2<sup>nd</sup> year of life, she will develop, if given the opportunity, synapses that form language and other higher, cognitive functions. By age 5, she will have developed language, emotional control, vision, hearing, and habitual ways of responding. Everything and everyone Caroline is exposed to during the 1<sup>st</sup> 5 years of her life will all together form the architecture of the mind for her future thought and imagination! What an awesome and daunting opportunity and responsibility!!!

Research has shown that reading picture books is far superior to fast paced videos. Researchers refer to this as the Goldilocks Effect.

- Too Cold – just my voice telling a story
- Too Hot – videos with too much going on too quickly for a child's brain to grasp
- Just Right – child relaxing while hearing my voice reading and seeing still pictures giving plenty of time to reflect on words and images. This develops the ability for children to make sense of what they see and hear especially in relation to what is in their life.



I also want to be intentional and present when I spend time with Caroline to limit distractions, especially in the high tech world in which we live. Babies and children not only focus on what we focus on but get distressed when they look to us for reassurance and find us uninterested or disconnected. Reading a picture book not only builds positive brain development and removes distractions, but also allows me to spend quality, present time with Caroline. In closing, I ask you to pray with me that we would all seize every opportunity to make a difference in the lives of our children, grandchildren, spouses, friends, and anyone God deliberately and intentionally places in our lives.



DON'T FORGET TO



**SPRING  
FORWARD**



**Daylight Saving Time Begins  
Sunday, March 10, 2019**



## A SPIRIT LEAD CHANGE



It is with mixed feelings that we announce that Debbie Nordstrom has left her post as Office Administrator in our Myrtle Beach office. With a servant's heart and after prayerful consideration, Debbie will be pursuing ministry opportunities within her church. We are thankful for Debbie and her many years of service to Berry Financial Group and ask that you keep her in your prayers as she follows God's direction for her life. Any clients who've worked with Debbie and have questions regarding their policies or drug cards may contact Angel Hunt in our Myrtle Beach office.

**HELLO  
Spring**

**PROTECTING  
YOUR  
POT OF GOLD**



IT TAKES MORE THAN LUCK...



JORDAN BERRY, DMD

  
**MYRTLE BEACH**  
DENTAL ASSOCIATES  
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8151 Rourk St. 82nd Parkway  
Myrtle Beach, SC 29572

## Summer BBQ

Saturday, June 1

11:00 AM – 3:00 PM

**HOME OF JAN AND RICHARD BERRY**

**WHO IS INVITED?**

**ANYONE WHO BECAME A NEW ANNUITY, LONG TERM CARE, LIFE, OR  
MEDICARE SUPPLEMENT CLIENT OR**

**SENT A REFERRAL**

**DECEMBER 3, 2018 – MAY 31, 2019**

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